

CONQUERING THE SALE OF YOUR BUSINESS

Technology, Digital & Internet M&A Sell & Buy Side Representation & Consultation

Website Closers is the World's Largest Tech, Digital & Internet Focused Brokerage. As the world's only Global Franchisor in the Digital M&A Sector, our worldwide reach brings enormous demand to every transaction we represent at market, resulting in a large variety of deal structure options, higher industry multiples, and happier clients. Our Team has become the go-to experts for the Exit of any Digital Asset, as well as thought leaders that set industry parameters, market multiples, and M&A Standards for the SMB & Lower Middle Market.

We have helped over 2,500 Tech & Internet Companies Globally since 1998, resulting in over \$1 Billion in deals represented by our expert brokerage team. Our close rates are the best in the sector – a result of educating our M&A Team through Website Closers University; the development of integrated marketing techniques to take each transaction to market using a systematic approach that results in massive demand from buyers; efficient processing of due diligence; a highly trained staff of marketers, administration and content developers; and, a proprietary system to engage with, pre-qualify, and vet professional buyers to ensure that no time is wasted with buyers that cannot close.

Our sell-side process is 100% Performance Based, meaning that we only take a transaction fee once a deal is closed. Additionally, our fees are structured to ensure that our success is aligned with our clients. We are a full-service firm with a rich portfolio of services and partners that meet each client's every need, from consulting, accounting, legal, due diligence, lending partners, and more.



A FEW OF THE INDUSTRIES WE SERVE.

- eCommerce
- Amazon & Marketplace
- Software
- Digital Marketing Agencies
- EdTech /FinTech
- Web & Mobile Design & Development
- Cloud Computing
- Cybersecurity
- Podcasts & Producers
- AI / Automation / Robotics
- Affiliates / Networks
- Business Services
- MSP/IT
- Mobile Apps/Gaming
- eLearning / Online Courses



SERVICES / AREAS OF EXPERTISE

- ✓ Exit Planning & Preparation
- ✓ Financial Statement Analysis
- ✓ Valuation Creation & Analysis
- ✓ Accounting Workup & Prep
- ✓ Full Service Sell-Side Representation
- ✓ Offer, Diligence & Legal Docs Processing & Negotiation
- ✓ Data Room & Diligence Management
- ✓ Buy Side Representation (on and off firm)
- ✓ Pitch Deck & Business Plan Development
- ✓ Deal Marketing (global)
- ✓ 1.3M Buyers (Development & Prequalification)
- ✓ 3rd Party Connections (DD, Accounting, Tax, Legal, etc.)
- ✓ Closing & Transition Services

FEATURED TESTIMONIALS

What an amazingly positive experience from start to finish. Having you in our corner made us feel secure and confident. You provided us with an unbelievable amount of priceless value through this entire process. You are next level.

– Jeff P

As a first time seller of a business, I had a ton of questions and challenges, but I was lucky enough to connect up with Jeff Hanson, who was so much help and made the process transparent and easy. the team always made time for me and walked me through each step along the way. Thanks!

– H Gomes

**WE ARE YOUR FULL-SERVICE SOLUTION FOR THE EXIT PROCESS.
LET'S BEGIN A DIALOG.**